South Bay Cities Council of Governments

June 26, 2025

TO: SBCCOG Board of Directors

FROM: SBCCOG Steering Committee

RE: FY25-26 Recommendation for Chamber of Commerce Memberships

BACKGROUND

The South Bay Cities Council of Governments (SBCCOG) is currently a member of 14 South Bay Chambers of Commerce (listed below) at a cost of \$2,771.00. Joining the recommended Chambers is essential to the implementation of several of the SBCCOG programs and partner contracts for outreach, education, and implementation -- water, waste, transportation, and energy efficiency. We also enlist the Chambers to support our advocacy positions and grant applications as well as other collaborative efforts.

Due to memberships expiring at varying times throughout the fiscal year, staff provides an annual recommendation to the SBCCOG Board for a set of membership approvals. This action will authorize payment of memberships that become due throughout FY25-26.

The SBCCOG is currently a member of the following Chambers of Commerce:

- South Bay Association of Chambers of Commerce
- Carson Chamber of Commerce
- El Segundo Chamber of Commerce
- Gardena Chamber of Commerce
- Hawthorne Chamber of Commerce
- Hermosa Beach Chamber of Commerce
- Inglewood Chamber of Commerce

- Manhattan Beach Chamber of Commerce
- Palos Verdes Peninsula Chamber of Commerce
- Redondo Beach Chamber of Commerce
- San Pedro Chamber of Commerce
- Torrance Chamber of Commerce
- Wilmington Chamber of Commerce

The SBCCOG has not been a member of the Lomita Chamber of Commerce in many years. Under new leadership over the past few years, the Lomita Chamber of Commerce has become very active again and SBCCOG staff is recommending the organization join this chamber as part of its FY25-26 memberships.

COST

Staff contacted each Chamber to inquire about membership costs and any anticipated dues changes. Several noted that dues will not be increasing. Some Chambers have not yet determined if membership dues will increase, or if so by how much. Due to this uncertainty, the recommended total amount is a not-to-exceed cost based on the anticipated FY25-26 membership dues with just under a 6% buffer. This will allow the SBCCOG to accommodate additional but not yet known membership

cost increases. (See Exhibit A below for a breakdown of anticipated dues for each Chamber of Commerce.)

RECOMMENDATION

Recommend Board approval for membership to join the attached list of Chambers of Commerce at a cost not to exceed \$3,500 which has been budgeted as part of the FY25-26 SBCCOG budget.

Exhibit A

South Bay Chamber Membership Renewals FY25-26			
Name	Member in 2024- 25 (Y/N)	Dues Paid 2024-2025	FY 25-26 Expected Dues
Carson Chamber of Commerce	Y	\$200.00	\$205.00
El Segundo Chamber of Commerce	Y	\$305.00	\$305.00
Gardena Valley Chamber of Commerce	Invoice not received		\$150.00
Hawthorne Chamber of Commerce	Y	\$150.00	\$150.00
Hermosa Beach Chamber of Commerce	Y	\$100.00	\$100.00
Inglewood/Airport Area Chamber of Commerce	Y	\$300.00	\$300.00
Lomita Chamber of Commerce	N		\$190.00
Manhattan Beach Chamber of Commerce	Y	\$300.00	\$300.00
Palos Verdes Peninsula Chamber	Y	\$371.00	\$371.00
Redondo Beach Chamber of Commerce	Y	\$350.00	\$350.00
San Pedro Chamber of Commerce	Y	\$210.00	\$210.00
Torrance Chamber of Commerce	Y	\$385.00	\$425.25
Wilmington Chamber of Commerce	Y	\$100.00	\$250.00
South Bay Assoc. of Chambers of Commerce	Y	N/A	N/A
Total		\$2,771.00	\$3,306.25