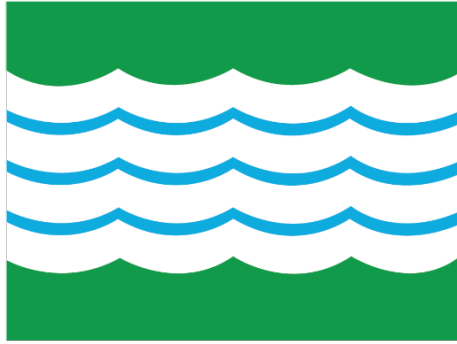
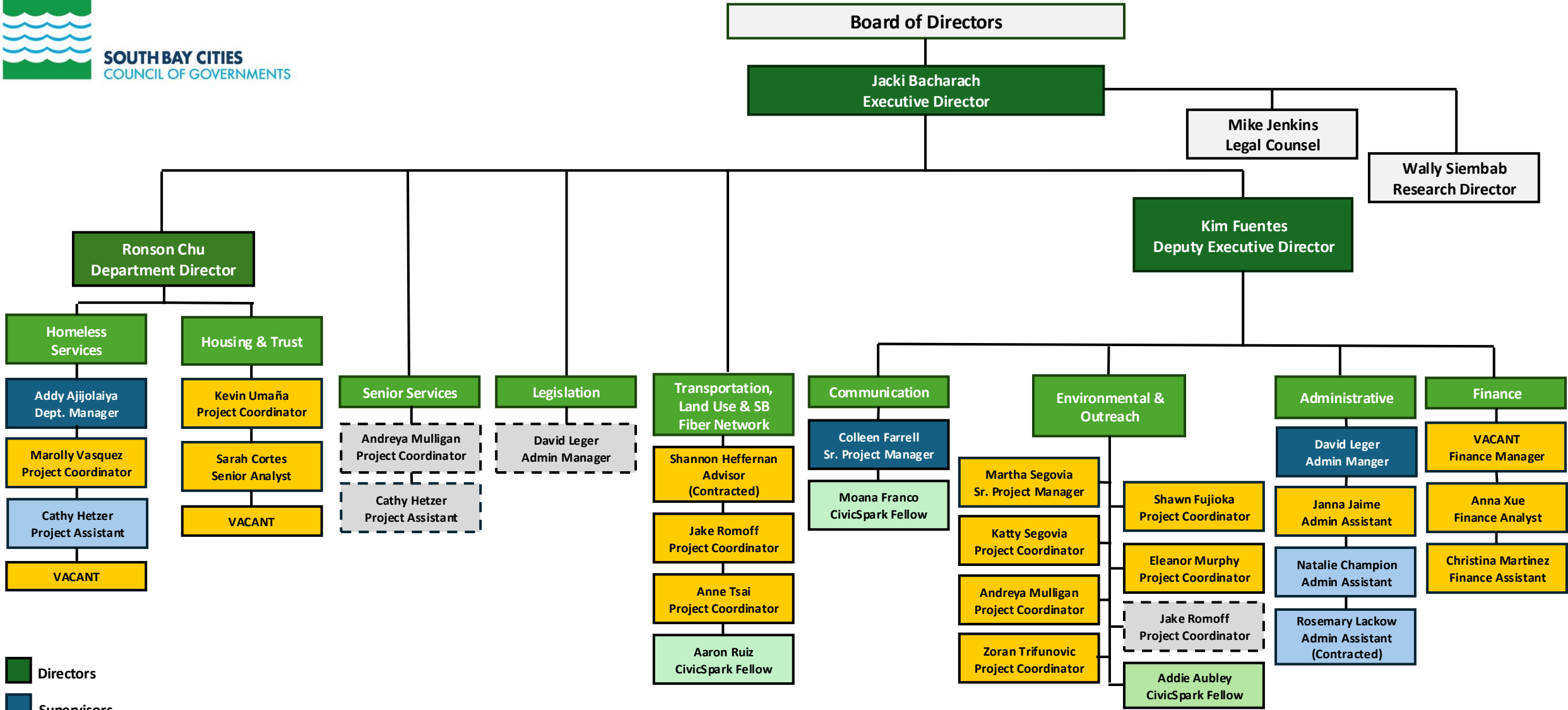




**SOUTH BAY CITIES**  
COUNCIL OF GOVERNMENTS

ADOPTED BUDGET  
FISCAL YEAR  
2026-2027  
June 25, 2026



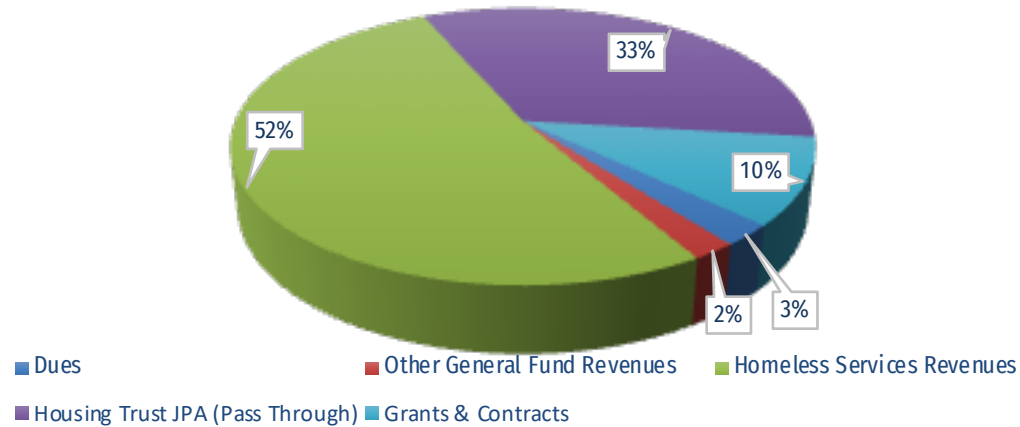
-  Directors
-  Supervisors
-  FT Staff
-  PT Staff
-  CivicSpark Fellow
-  Cross-Program Staff

**SBCCOG  
BUDGET SUMMARY  
PROPOSED BUDGET  
FISCAL YEAR 2026-2027**

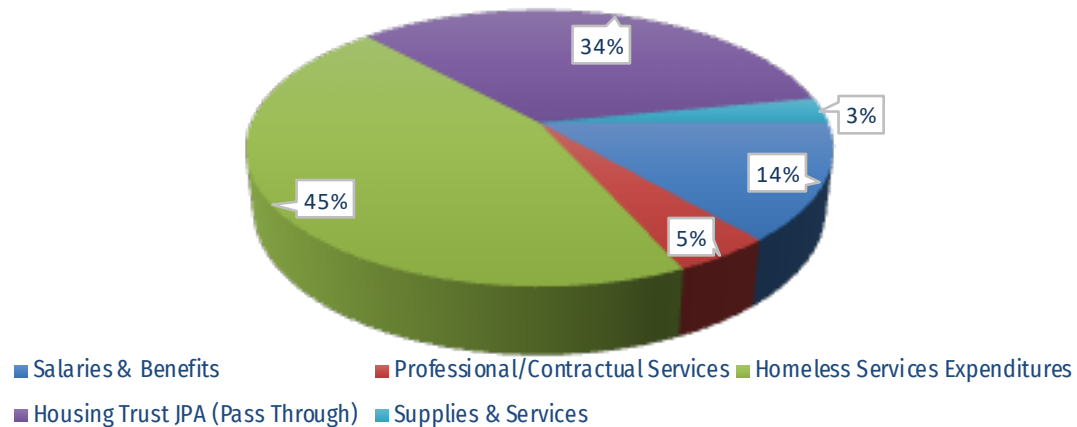
|                                                | ACTUAL<br>FY 24-25  | ADOPTED<br>BUDGET<br>FY 25-26 | YTD<br>AS OF<br>12/31/25 | MID-YEAR<br>BUDGET<br>FY 25-26 | YTD<br>AS OF<br>03/31/26 | PROPOSED<br>BUDGET<br>FY 26-27 | INCREASE (DECREASE)<br>PROPOSED BUDGET FY 26-27 /<br>MID-YEAR BUDGET FY 25-26<br>AMOUNT PERCENT |                |
|------------------------------------------------|---------------------|-------------------------------|--------------------------|--------------------------------|--------------------------|--------------------------------|-------------------------------------------------------------------------------------------------|----------------|
| <b>ESTIMATED REVENUES:</b>                     |                     |                               |                          |                                |                          |                                |                                                                                                 |                |
| Membership Dues                                | \$ 502,300          | \$ 518,876                    | \$ 518,875               | \$ 518,875                     | \$ 518,875               | \$ 535,479                     | \$ 16,604                                                                                       | 3.2%           |
| Other General Fund Revenues                    | 451,098             | 350,064                       | 312,769                  | 423,255                        | 312,769                  | 439,604                        | 16,349                                                                                          | 4.7%           |
| Homeless Services Revenues                     | 2,537,740           | 4,248,158                     | 2,072,294                | 6,662,470                      | 2,072,294                | 11,077,236                     | 4,414,767                                                                                       | 103.9%         |
| Housing Trust JPA (Pass Through)               | -                   | -                             | -                        | -                              | -                        | 7,154,798                      | 7,154,798                                                                                       | -              |
| Grants & Contracts Revenues                    | 2,054,863           | 2,721,023                     | 1,477,387                | 2,679,970                      | 1,477,387                | 2,159,079                      | (520,891)                                                                                       | -19.1%         |
| <b>Total Revenues</b>                          | <b>\$ 5,546,001</b> | <b>\$ 7,838,121</b>           | <b>\$ 4,381,325</b>      | <b>\$ 10,284,571</b>           | <b>\$ 4,381,325</b>      | <b>\$ 21,366,196</b>           | <b>\$ 11,081,625</b>                                                                            | <b>141.4%</b>  |
| <b>ESTIMATED EXPENDITURES:</b>                 |                     |                               |                          |                                |                          |                                |                                                                                                 |                |
| Salaries & Benefits                            | \$ 1,806,686        | \$ 2,188,106                  | \$ 1,568,914             | \$ 2,260,496                   | \$ 1,568,914             | \$ 2,888,662                   | \$ 628,166                                                                                      | 28.7%          |
| Professional/ Contractual Services             | 621,399             | 1,208,010                     | 1,034,258                | 1,331,677                      | 1,034,258                | 965,782                        | (365,895)                                                                                       | -30.3%         |
| Homeless Services Expenditures                 | 2,047,122           | 3,848,204                     | 1,457,145                | 6,087,928                      | 1,457,145                | 9,498,829                      | 3,410,901                                                                                       | 88.6%          |
| Housing Trust JPA (Pass Through)               | -                   | -                             | -                        | -                              | -                        | 7,154,798                      | 7,154,798                                                                                       | -              |
| Supplies & Services                            | 351,052             | 548,062                       | 424,138                  | 559,477                        | 424,138                  | 639,462                        | 79,985                                                                                          | 14.6%          |
| Non-Operating Expenses                         | 104,958             | 35,400                        | 111,466                  | 111,466                        | 111,466                  | -                              | (111,466)                                                                                       | -314.9%        |
| <b>Total Expenditures</b>                      | <b>\$ 4,931,218</b> | <b>\$ 7,827,782</b>           | <b>\$ 4,595,920</b>      | <b>\$ 10,351,044</b>           | <b>\$ 4,595,920</b>      | <b>\$ 21,147,533</b>           | <b>\$ 10,796,490</b>                                                                            | <b>137.9%</b>  |
| <b>Revenues less Expenditures</b>              | <b>\$ 614,783</b>   | <b>\$ 10,339</b>              | <b>\$ (214,595)</b>      | <b>\$ (66,473)</b>             | <b>\$ (214,595)</b>      | <b>\$ 218,663</b>              | <b>\$ 285,136</b>                                                                               | <b>2758.0%</b> |
| Board Authorized Use of Reserves               | -                   | -                             | -                        | 117,235                        | 117,235                  | -                              | (117,235)                                                                                       | N/A            |
| <b>Budget Surplus (Deficit)</b>                | <b>\$ 614,783</b>   | <b>\$ 10,339</b>              | <b>\$ (214,595)</b>      | <b>\$ 50,761</b>               | <b>\$ (97,360)</b>       | <b>\$ 218,663</b>              | <b>\$ 167,901</b>                                                                               | <b>1624.0%</b> |
| <b>RESTRICTED RESERVE COMMITMENT:</b>          |                     |                               |                          |                                |                          |                                |                                                                                                 |                |
| Reserve to be evaluated and revised FY 2028-29 | \$ 651,001          |                               |                          |                                |                          |                                |                                                                                                 |                |
| <b>*FY 25-26 BOARD AUTHORIZED USE OF</b>       |                     |                               |                          |                                |                          |                                |                                                                                                 |                |
| DEFERRED                                       |                     |                               |                          |                                |                          |                                |                                                                                                 |                |
| AV Board Room                                  | 75,095              |                               |                          |                                |                          |                                |                                                                                                 |                |
| Classification & Compensation Study            | 42,140              |                               |                          |                                |                          |                                |                                                                                                 |                |
|                                                | <b>\$ 117,235</b>   |                               |                          |                                |                          |                                |                                                                                                 |                |

**SBCCOG**  
**ESTIMATED REVENUES / EXPENDITURES CHARTS**  
**PROPOSED BUDGET**  
**FISCAL YEAR 2026-2027**

**ESTIMATED REVENUES FY 2026-2027:**  
**\$21,316,196**



**ESTIMATED EXPENDITURES FY 2026-2027:**  
**\$21,147,533**



**REVENUE DETAILS BY ACCOUNT  
PROPOSED BUDGET  
FISCAL YEAR 2026-2027**

| REVENUE SOURCE:                                      | ACCOUNT CODE | ACTUAL<br>FY 24-25  | MID-YEAR<br>BUDGET<br>FY 25-26 | YTD<br>AS OF<br>03/31/26 | PROPOSED<br>BUDGET<br>FY 26-27 | INCREASE (DECREASE)<br>PROPOSED BUDGET FY 26-27 /<br>MID-YEAR BUDGET FY 25-26 |                |
|------------------------------------------------------|--------------|---------------------|--------------------------------|--------------------------|--------------------------------|-------------------------------------------------------------------------------|----------------|
|                                                      |              |                     |                                |                          |                                | AMOUNT                                                                        | PERCENT        |
| Membership Dues                                      | 4020         | \$ 502,300          | \$ 518,875                     | \$ 518,875               | \$ 535,479                     | \$ 16,604                                                                     | 3.2%           |
| <b>Subtotal Membership Dues</b>                      |              | <b>\$ 502,300</b>   | <b>\$ 518,875</b>              | <b>\$ 518,875</b>        | <b>\$ 535,479</b>              | <b>(0)</b>                                                                    | <b>0.0%</b>    |
| General Assembly Sponsorship                         | 4050         | 66,498              | 60,000                         | 65,000                   | 60,000                         | -                                                                             | -              |
| MTA South Bay Deputy                                 | 4070         | 123,508             | 126,543                        | 86,194                   | 130,339                        | 3,796                                                                         | 3.0%           |
| LACAHSA Deputy                                       | 4075         | -                   | 75,000                         | -                        | 77,500                         | 2,500                                                                         | 3.3%           |
| Interest Income                                      | 4090         | 165,061             | 90,000                         | 131,427                  | 100,000                        | 10,000                                                                        | 11.1%          |
| Green Business Assist Program                        | 4125         | 7,500               | 7,500                          | 7,500                    | 7,500                          | -                                                                             | -              |
| CIMP Dominguez Channel Admin Fee                     | 4035         | 83,370              | 63,005                         | 63,005                   | 63,265                         | 260                                                                           | 0.4%           |
| City Staff Refreshment Reimbursements                | 4195         | 516                 | 207                            | 57                       | -                              | (207)                                                                         | -99.8%         |
| Room Usage/Rentals                                   | 4899         | 2,725               | 1,000                          | 463                      | 1,000                          | -                                                                             | -              |
| Miscellaneous Revenue                                | 4999         | 1,920               | -                              | -                        | -                              | -                                                                             | -              |
| <b>Subtotal Other General Fund Revenues</b>          |              | <b>\$ 451,098</b>   | <b>\$ 423,255</b>              | <b>\$ 353,645</b>        | <b>\$ 439,604</b>              | <b>73,191</b>                                                                 | <b>17.3%</b>   |
| Homeless: Street to Housing (formerly PATH)          | 4600         | 542,894             | 35,000                         | 38,000                   | -                              | (35,000)                                                                      | -100.0%        |
| Homeless: LSF (Measure H)                            | 4604         | 1,994,846           | 1,366,524                      | 382,169                  | 1,236,586                      | (129,938)                                                                     | -9.5%          |
| Housing: LACAHSA (Measure A)                         | 4605         | -                   | 2,751,909                      | 598,187                  | 5,208,264                      | 2,456,355                                                                     | 89.3%          |
| Homeless: LSF (Measure A)                            | 4606         | -                   | 2,509,036                      | 1,091,938                | 3,853,058                      | 1,344,022                                                                     | 53.6%          |
| Housing Trust SBCCOG Contracted                      | New          | -                   | -                              | -                        | 779,328                        | 779,328                                                                       | N/A            |
| Housing Trust JPA (Pass Through)                     | New          | -                   | -                              | -                        | 7,154,798                      | 7,154,798                                                                     | N/A            |
| <b>Subtotal Homeless Services Revenues</b>           |              | <b>\$ 2,537,740</b> | <b>\$ 6,662,470</b>            | <b>\$ 2,110,294</b>      | <b>\$ 18,232,034</b>           | <b>\$ 11,569,565</b>                                                          | <b>173.7%</b>  |
| SoCalGas - Energy                                    | 4513         | 109,828             | 150,279                        | 95,518                   | 94,496                         | (55,783)                                                                      | -37.1%         |
| SoCalGas - LADWP                                     | 4517         | 40,000              | 20,000                         | -                        | 20,000                         | -                                                                             | -              |
| WBMWD Contract                                       | 4520         | 163,240             | 171,370                        | 143,360                  | 174,950                        | 3,580                                                                         | 2.1%           |
| Sanitation District                                  | 4525         | 61,250              | 49,000                         | 36,750                   | 49,000                         | -                                                                             | 0.0%           |
| Water Replenishment District                         | 4610         | 72,000              | 72,000                         | 54,000                   | 72,000                         | -                                                                             | -              |
| Metro Express Lane                                   | 4546         | 48,000              | 40,500                         | 18,000                   | 54,000                         | 13,500                                                                        | 33.3%          |
| Measure R Hwy                                        | 4570         | 23,474              | 22,612                         | 11,306                   | 22,000                         | (612)                                                                         | -2.7%          |
| Measure R Transit/Transfer                           | 4571         | 11,207              | 10,000                         | 5,925                    | 11,000                         | 1,000                                                                         | 10.0%          |
| Measure M MSP                                        | 4611         | 54,594              | 42,000                         | 19,101                   | 50,000                         | 8,000                                                                         | 19.0%          |
| Measure M LTN                                        | 4572         | 121,337             | 98,000                         | 44,269                   | 352,031                        | 254,031                                                                       | 259.2%         |
| Integrated Pest Management                           | 4589         | 10,450              | 10,800                         | 3,850                    | 10,800                         | -                                                                             | -              |
| LA County REN                                        | 4594         | 323,987             | 493,852                        | 367,258                  | 475,000                        | (18,852)                                                                      | -3.8%          |
| REN Cool Roofs Feasibility & Identification Analysis | 4595         | 8,491               | 102,531                        | 102,531                  | -                              | (102,531)                                                                     | -100.0%        |
| REN Pilot                                            | 4596         | -                   | 30,000                         | -                        | 30,000                         | -                                                                             | -              |
| LA County - Decarbonization Direct Install           | 4582         | -                   | 10,000                         | 6,094                    | 72,500                         | 62,500                                                                        | 625.0%         |
| South Bay Fiber Network (SBFN)/Broadband             | 4612         | 346,459             | 42,588                         | 67,048                   | 120,000                        | 77,412                                                                        | 181.8%         |
| Fiber - State of CA                                  | 4613         | 52,220              | 50,000                         | 20,306                   | 50,000                         | -                                                                             | -              |
| SCAG REAP 2.0 - Housing Trust                        | 4012         | 70,322              | 198,792                        | 84,848                   | -                              | (198,792)                                                                     | -100.0%        |
| SCAG REAP 2.0 - Commercial Redevelopment             | 4013         | 26,926              | 309,959                        | 173,757                  | -                              | (309,959)                                                                     | -100.0%        |
| METRO REAP 2.0                                       | 4014         | -                   | 385,302                        | 144,886                  | 100,000                        | (285,302)                                                                     | -74.0%         |
| Caltrans Carson to the Sea Gap Study                 | 4544         | 34,533              | 246,000                        | 112,788                  | 246,282                        | 282                                                                           | 0.1%           |
| Rolling Hills Organic Waste                          | 4526         | 20,051              | 64,783                         | 34,928                   | 20,020                         | (44,763)                                                                      | -69.1%         |
| Outreach for Lomita LTN                              | 4576         | -                   | 9,604                          | -                        | 15,000                         | 5,396                                                                         | 56.2%          |
| SBWIB Expanding Flexible Apprenticeship in CA        | 4577         | -                   | 50,000                         | -                        | -                              | (50,000)                                                                      | -100.0%        |
| Safe Streets 4 All (SS4A)                            | NEW          | -                   | -                              | -                        | 70,000                         | 70,000                                                                        | N/A            |
| Bio-diversilty                                       | New          | -                   | -                              | -                        | 50,000                         | -                                                                             | -              |
| <b>Subtotal Grant Revenues</b>                       |              | <b>\$ 2,054,863</b> | <b>\$ 2,679,970</b>            | <b>\$ 1,546,523</b>      | <b>\$ 2,159,079</b>            | <b>(520,891)</b>                                                              | <b>-19.4%</b>  |
| <b>Total Estimated Revenues</b>                      |              | <b>\$ 5,546,001</b> | <b>\$ 10,284,571</b>           | <b>\$ 4,529,338</b>      | <b>\$ 21,366,196</b>           | <b>11,081,625</b>                                                             | <b>107.75%</b> |

**EXPENDITURE DETAILS BY ACCOUNT  
PROPOSED BUDGET  
FISCAL YEAR 2026-2027**

| EXPENDITURE CATEGORY                               | ACCOUNT CODE | ACTUAL<br>FY 24-25  | MID-YEAR<br>BUDGET<br>FY 25-26 | YTD<br>AS OF<br>03/31/26 | PROPOSED<br>BUDGET<br>FY 26-27 | INCREASE (DECREASE)<br>PROPOSED BUDGET FY 26-27 /<br>MID-YEAR BUDGET FY 25-26 |               |
|----------------------------------------------------|--------------|---------------------|--------------------------------|--------------------------|--------------------------------|-------------------------------------------------------------------------------|---------------|
|                                                    |              |                     |                                |                          |                                | AMOUNT                                                                        | PERCENT       |
| Salaries/Regular                                   | 6010         | \$ 1,425,023        | \$ 1,814,907                   | \$ 1,251,970             | \$ 2,350,032                   | \$ 535,125                                                                    | 29.5%         |
| Salaries/Part-Time                                 | 6030         | 81,558              | 61,437                         | 47,797                   | 58,581                         | (2,856)                                                                       | -4.6%         |
| Overtime                                           | 6011         | 4,265               | 7,779                          | 4,390                    | 4,000                          | (3,779)                                                                       | -48.6%        |
| Medical/Deferred Comp                              | 6012         | 126,365             | 159,939                        | 109,839                  | 201,600                        | 41,661                                                                        | 26.0%         |
| Life Insurance                                     | 6013         | 2,700               | 2,093                          | 1,471                    | 2,707                          | 614                                                                           | 29.3%         |
| Social Security                                    | 6014         | 94,899              | 117,204                        | 82,330                   | 165,898                        | 48,695                                                                        | 41.5%         |
| Medicare                                           | 6015         | 22,736              | 27,893                         | 19,737                   | 34,925                         | 7,032                                                                         | 25.2%         |
| FUTA                                               | 6016         | 2,457               | 9,240                          | 3,245                    | 10,920                         | 1,680                                                                         | 18.2%         |
| California SUI-ER                                  | 6017         | 11,100              | 10,544                         | 9,268                    | 11,284                         | 740                                                                           | 7.0%          |
| Workers' Comp                                      | 6018         | 12,751              | 11,532                         | 8,205                    | 11,555                         | 23                                                                            | 0.2%          |
| Employee Phone Stipends                            | 6019         | 10,309              | 13,619                         | 8,763                    | 17,160                         | 3,541                                                                         | 26.0%         |
| Vacation/Floating Holiday Payoff                   | 6020         | 12,522              | 24,308                         | 21,899                   | 20,000                         | (4,308)                                                                       | -17.7%        |
| <b>Subtotal Salaries &amp; Benefits</b>            |              | <b>\$ 1,806,686</b> | <b>\$ 2,260,496</b>            | <b>\$ 1,568,914</b>      | <b>\$ 2,888,662</b>            | <b>\$ 628,166</b>                                                             | <b>28.7%</b>  |
| Contractual Services - Programs                    | 6210         | 371,123             | 1,059,764                      | 785,242                  | 728,803                        | (330,961)                                                                     | -31.2%        |
| Contractual Services - COG General                 | 6410         | 250,276             | 271,913                        | 203,659                  | 236,979                        | (34,934)                                                                      | -12.8%        |
| <b>Subtotal Professional/ Contractual Services</b> |              | <b>\$ 621,399</b>   | <b>\$ 1,331,677</b>            | <b>\$ 988,901</b>        | <b>\$ 965,782</b>              | <b>\$ (365,895)</b>                                                           | <b>-30.3%</b> |
| Contractual Services - Homeless Services           | 6310         | 1,171,890           | 3,813,200                      | 855,537                  | 6,149,396                      | 2,336,196                                                                     | 61.3%         |
| City Reimbursements - Homeless Services            | 6222         | 660,181             | 1,150,000                      | 391,799                  | 3,003,552                      | 1,853,552                                                                     | 161.2%        |
| Client Aid                                         | 6223         | 215,051             | 1,124,728                      | 231,409                  | 345,881                        | (778,847)                                                                     | -69.2%        |
| Housing Trust JPA                                  |              | -                   | -                              | -                        | 7,154,798                      | 7,154,798                                                                     | N/A           |
| <b>Subtotal Homeless &amp; Housing</b>             |              | <b>\$ 2,047,122</b> | <b>\$ 6,087,928</b>            | <b>\$ 1,478,745</b>      | <b>\$ 16,653,627</b>           | <b>\$ 10,565,699</b>                                                          | <b>173.6%</b> |
| Office Supplies                                    | 6201         | 10,192              | 21,265                         | 12,776                   | 21,000                         | (265)                                                                         | -1.2%         |
| Postage                                            | 6202         | 387                 | 400                            | 88                       | 400                            | -                                                                             | -             |
| Refreshments                                       | 6203         | 22,182              | 22,500                         | 13,391                   | 23,175                         | 675                                                                           | 3.0%          |
| Dues to Outside Organizations                      | 6204         | 17,295              | 13,000                         | 3,954                    | 15,500                         | 2,500                                                                         | 19.2%         |
| Mileage & Parking Reimbursements                   | 6205         | 4,715               | 6,000                          | 4,944                    | 6,000                          | -                                                                             | -             |
| Meetings/Conferences                               | 6206         | 7,768               | 10,000                         | 7,322                    | 10,000                         | -                                                                             | -             |
| Special Events/General Assembly                    | 6224         | 50,490              | 50,000                         | 82,320                   | 58,000                         | 8,000                                                                         | 16.0%         |
| Staff Training/Development                         | 6207         | 8,739               | 10,000                         | 2,300                    | 10,000                         | -                                                                             | -             |
| Newsletter                                         | 6208         | 14,442              | 16,000                         | 13,971                   | 9,939                          | (6,061)                                                                       | -37.9%        |
| Audit Fees                                         | 6209         | 6,642               | 15,000                         | 15,400                   | 16,538                         | 1,538                                                                         | 10.3%         |
| Rent                                               | 6212         | 57,602              | 228,841                        | 169,652                  | 244,980                        | 16,139                                                                        | 7.1%          |
| Equipment Lease                                    | 6213         | 8,914               | 10,000                         | 5,759                    | 10,000                         | -                                                                             | -             |
| Telephone                                          | 6214         | 9,205               | 8,470                          | 4,245                    | 11,500                         | 3,030                                                                         | 35.8%         |
| IT Services/Maintenance                            | 6215         | 65,854              | 52,390                         | 38,567                   | 52,517                         | 127                                                                           | 0.2%          |
| Software/Hardware                                  | 6216         | 21,307              | 38,397                         | 25,417                   | 86,891                         | 48,494                                                                        | 126.3%        |
| Liability Insurance                                | 6217         | 3,074               | 4,397                          | 9,511                    | 10,022                         | 5,625                                                                         | 127.9%        |
| Subscription/Advertising                           | 6218         | 3,584               | 2,817                          | 2,800                    | 3,000                          | 183                                                                           | 6.5%          |
| Specialty Legal Services                           | 6220         | 38,178              | 50,000                         | 11,722                   | 50,000                         | -                                                                             | -             |
| Miscellaneous Expenses                             | 6225         | 483                 | -                              | -                        | -                              | -                                                                             | -             |
| <b>Subtotal Supplies &amp; Services</b>            |              | <b>\$ 351,052</b>   | <b>\$ 559,477</b>              | <b>\$ 424,138</b>        | <b>\$ 639,462</b>              | <b>\$ 11,415</b>                                                              | <b>2.0%</b>   |
| Moving Expenses                                    | 6221         | 6,055               | 111,466                        | 111,466                  | -                              | (111,466)                                                                     | -100.0%       |
| Debt Service - Principal                           | 6227         | 98,209              | -                              | -                        | -                              | -                                                                             | -             |
| Debt Service - Interest                            | 6228         | 694                 | -                              | -                        | -                              | -                                                                             | -             |
| <b>Subtotal Non-Operating Expenses</b>             |              | <b>\$ 104,958</b>   | <b>\$ 111,466</b>              | <b>\$ 111,466</b>        | <b>\$ -</b>                    | <b>\$ 76,066</b>                                                              | <b>68.2%</b>  |
| <b>Total Estimated Expenditures</b>                |              | <b>\$ 4,931,218</b> | <b>\$ 10,351,044</b>           | <b>\$ 4,572,163</b>      | <b>\$ 21,147,533</b>           | <b>\$ 2,523,262</b>                                                           | <b>24.4%</b>  |

**SBCCOG**  
**APPROVED SALARY SCHEDULE BY POSITION /**  
**LABOR AND SERVICES DISTRIBUTION**  
**PROPOSED BUDGET**  
**FISCAL YEAR 2026-2027**

| POSITION                   | RANGE     |           |
|----------------------------|-----------|-----------|
| Administrative Assistant   | \$ 50,467 | \$ 72,096 |
| Administrative Manager     | 106,556   | 152,223   |
| Analyst                    | 71,184    | 101,691   |
| Department Director        | 117,211   | 167,445   |
| Department Manager         | 106,556   | 152,223   |
| Deputy Executive Director  | 158,076   | 225,822   |
| Executive Director         | 181,790   | 259,700   |
| Finance Analyst            | 77,612    | 110,874   |
| Finance Assistant          | 50,467    | 72,096    |
| Finance Manager            | 106,556   | 152,223   |
| Intern - \$20/hr           | -         | 41,600    |
| Project Assistant          | 55,732    | 79,617    |
| Project Coordinator        | 74,880    | 90,150    |
| Project Manager            | 79,828    | 114,040   |
| Senior Analyst             | 78,302    | 111,860   |
| Senior Project Coordinator | 82,307    | 99,165    |
| Senior Project Manager     | 96,754    | 138,271   |

| Class       | CONTRACTUAL SERVICES                                           | MID-YEAR<br>FY2025-26 | YTD AS OF<br>3/31/2026 | PROPOSED FY2026-<br>27 | AMOUNT<br>IN/DECREASE | PERCENTAGE<br>IN/DECREASE |
|-------------|----------------------------------------------------------------|-----------------------|------------------------|------------------------|-----------------------|---------------------------|
| Program     | Additional Consultants or Staff                                | \$ 70,000             |                        | \$ 70,000              | \$ -                  | 0%                        |
| Program     | American Dark Fiber (Broadband/Measure M Fiber)                | 17,250                | 34,500                 | 100,000                | 82,750                | 480%                      |
| Program     | CivicSpark (3 Fellows) (Public Health Institute)               | 101,354               | 101,354                | 112,500                | 11,146                | 11%                       |
| Program     | Cool Roofs Contractor (Alternative Energy Systems)             | 93,262                | 93,262                 | -                      | (93,262)              | -100%                     |
| Program     | EcoNomics & Pails (Organic Waste Consultant)                   | 7,000                 | 4,601                  | -                      | (7,000)               | -100%                     |
| Program     | Jon Rodman (GIS Services)                                      | 6,500                 | 4,158                  | 15,000                 | 8,500                 | 131%                      |
| Program     | Metro REAP 2.0 (Mobility Hubs) (Fehr and Peers)                | 50,302                | 65,093                 | 84,000                 | 33,699                | 67%                       |
| Program     | SCAG-REAP 2.0 Commercial Redevelopment (Studio One Eleven)     | 255,000               | 156,694                | -                      | (255,000)             | -100%                     |
| Program     | SCAG-REAP 2.0 Housing Trust (CivicHome)                        | 108,679               | 81,708                 | -                      | (108,679)             | -100%                     |
| Program     | Shannon Heffernan (Planning Principal at Dudek)                | 96,000                | 57,600                 | -                      | (96,000)              | -100%                     |
| Program     | Siembab Corporation (Research Director)                        | 75,000                | 53,810                 | 75,000                 | -                     | 0%                        |
| Program     | SoCal Ren - Training, City Partnerships                        | 20,000                | -                      | 18,000                 | (2,000)               | -10%                      |
| Program     | Green Building Education Services (SoCal Ren Training)         | 10,000                | -                      | 10,000                 | -                     | 0%                        |
| Program     | Toole Design (Caltrans Carson to the Sea Gap Study) (TGD Eng.) | 149,418               | 132,463                | 104,303                | (45,115)              | -30%                      |
| Program     | Measure M LTN Consultant                                       | -                     | -                      | 130,000                | 130,000               | N/A                       |
| Program     | Safe Streets 4 All (SS4A) Consultant                           | -                     | -                      | 10,000                 | 10,000                | N/A                       |
| <b>6210</b> | <b>Contractual Services - Program Total</b>                    | <b>\$ 1,059,764</b>   | <b>\$ 785,242</b>      | <b>\$ 728,803</b>      | <b>\$ (330,961)</b>   | <b>-31%</b>               |

|             |                                                                         |                   |                   |                   |                    |             |
|-------------|-------------------------------------------------------------------------|-------------------|-------------------|-------------------|--------------------|-------------|
| General     | CPS (HR Consulting Firm)                                                | \$ 45,730         | \$ 28,913         | \$ 10,000         | \$ (35,730)        | -78%        |
| General     | Eide Bailly (Accounting Services)                                       | 49,120            | 36,700            | 50,839            | 1,719              | 3%          |
| General     | Eide Bailly (Additional Accounting Ser. as needed plus Mid-Year Budget) | 33,500            | 28,697            | 27,200            | (6,300)            | -19%        |
| General     | Graphic Design (Vincent Rios Creative)                                  | 7,020             | 8,036             | 8,600             | 1,580              | 23%         |
| General     | Mike Bohlke (Metro Deputy)                                              | 126,543           | 94,907            | 130,340           | 3,796              | 3%          |
| General     | Rosemary Lackow (Technical Support Contractor)                          | 10,000            | 6,406             | 10,000            | -                  | 0%          |
| <b>6410</b> | <b>Contractual Services - General Total</b>                             | <b>\$ 271,913</b> | <b>\$ 203,659</b> | <b>\$ 236,979</b> | <b>\$ (34,935)</b> | <b>-13%</b> |

|             |                                              |                     |                   |                     |                     |            |
|-------------|----------------------------------------------|---------------------|-------------------|---------------------|---------------------|------------|
| Homeless    | Eide Bailly (Finance Analyst)                | \$ 43,200           | \$ 21,600         | \$ 13,600           | \$ (29,600)         | -69%       |
| Homeless    | Homeless Services Contractors                | 3,770,000           | 833,937           | 6,115,796           | 2,345,796           | 62%        |
| Homeless    | LACAHS Annual Audit                          | -                   | -                 | 20,000              | 20,000              | N/A        |
| <b>6310</b> | <b>Contractual Services - Homeless Total</b> | <b>\$ 3,813,200</b> | <b>\$ 855,537</b> | <b>\$ 6,149,396</b> | <b>\$ 2,336,196</b> | <b>61%</b> |

|  |                                 |                     |                     |                     |                     |            |
|--|---------------------------------|---------------------|---------------------|---------------------|---------------------|------------|
|  | <b>All Contractual Services</b> | <b>\$ 5,144,877</b> | <b>\$ 1,844,438</b> | <b>\$ 7,115,178</b> | <b>\$ 1,970,300</b> | <b>56%</b> |
|--|---------------------------------|---------------------|---------------------|---------------------|---------------------|------------|

**SBCCOG**  
**CALCULATION OF ESTIMATED FUND BALANCE**  
**FOR JUNE 30, 2027**

|                                                                                         |              |                            |
|-----------------------------------------------------------------------------------------|--------------|----------------------------|
| <b>Fund Balance for June 30, 2025 per Audited Financial Statement</b>                   |              | <b>\$ 1,032,287</b>        |
| Retention & Receivables Not Collected Within 90 Days of the Fiscal Year-End             |              | 137,415                    |
| Restricted Reserve Commitment:                                                          |              | (651,001)                  |
| Unrestricted Fund Balance for June 30, 2025                                             |              | <u>\$ 518,701</u>          |
| <br>Adopted Mid-Year Revenue Budget FY 25-26                                            | 10,284,571   |                            |
| Adopted Mid-Year Expenditure Budget FY 25-26                                            | (10,351,044) |                            |
| <br>Estimated Change in Fund Balance FY 25-26                                           |              | (66,473)                   |
| <br>Estimated Fund Balance June 30, 2026                                                |              | 452,228                    |
| <br>Proposed Revenue Budget FY 26-27                                                    | 21,366,196   |                            |
| Proposed Expenditure Budget FY 26-27                                                    | (21,147,533) |                            |
| <br>Estimated Change in Fund Balance FY 26-27                                           |              | 218,663                    |
| <br><b>Estimated Unrestricted Fund Balance for June 30, 2027</b>                        |              | <u><b>\$ 670,890</b></u>   |
| Restricted Reserve Commitment:                                                          |              | 651,001                    |
| <br><b>Estimated Fund Balance for June 30, 2027</b>                                     |              | <u><b>\$ 1,321,891</b></u> |
| <br><b>Percentage of Estimated Fund Balance compared to Proposed Expenditure Budget</b> |              | <b>6.3%</b>                |

**SBCCOG  
LIST OF ACRONYMS USED  
PROPOSED BUDGET  
FISCAL YEAR 2026-2027**

| <b><u>ACRONYM</u></b> | <b><u>DEFINITION</u></b>                                  |
|-----------------------|-----------------------------------------------------------|
| BHSA                  | Behavioral Health Services Act                            |
| CALCOG                | California Council of Governments                         |
| CAP                   | Climate Action Plan                                       |
| CA-SUI                | California State Unemployment Insurance                   |
| CEC                   | California Energy Commission                              |
| CIMP                  | Coordinated Integrated Monitoring Program                 |
| CPUC                  | California Public Utilities Commission                    |
| DCWMG                 | Dominguez Channel Watershed Management Area Group         |
| DWP                   | Department of Water & Power                               |
| ETRM                  | Electronic Reference Technical Manual                     |
| EUC                   | Energy Upgrade California                                 |
| EV                    | Electric Vehicle                                          |
| EWMP                  | Enhanced Watershed Management Plan                        |
| FTE                   | Full Time Equivalent                                      |
| FUTA                  | Federal Unemployment Tax Act                              |
| FY                    | Fiscal Year                                               |
| GA                    | General Assembly                                          |
| GBC                   | Green Building Challenge                                  |
| GBN                   | Green Business Network                                    |
| GSW                   | Golden State Water                                        |
| HERO                  | Home Energy & Resources Organization                      |
| HLE                   | Holiday Light Exchange                                    |
| ICLEI                 | International Council for Local Environmental Initiatives |

| <b><u>ACRONYM</u></b> | <b><u>DEFINITION</u></b>                         |
|-----------------------|--------------------------------------------------|
| LAIF                  | Local Agency Investment Fund                     |
| LARC                  | Los Angeles Regional Coalition                   |
| LATA                  | Local Agency Technical Assistance                |
| LGSEC                 | Local Government Sustainability Energy Coalition |
| LTN                   | Local Travel Network                             |
| MEL                   | Metro Express Lanes                              |
| MTA                   | Metropolitan Transportation Authority            |
| NPDES                 | National Pollutant Discharge Elimination System  |
| ODC                   | Other Direct Costs                               |
| PACE                  | Property Assessed Clean Energy                   |
| PATH                  | People Assisting the Homeless                    |
| PUC                   | Public Utilities Commission                      |
| REAP                  | Regional Early Action Planning                   |
| REN                   | Regional Energy Network                          |
| SB                    | South Bay                                        |
| SBCCOG                | South Bay Cities Council of Governments          |
| SBFN                  | South Bay Fiber Network                          |
| SBWIB                 | South Bay Work Investment Board                  |
| SCAG                  | Southern California Association of Governments   |
| SCE                   | Southern California Edison                       |
| SCG                   | Southern California Gas                          |
| SPA                   | Service Planning Area                            |
| SS4A                  | Safe Streets and Roads for All                   |

## Budget Summary

The FY2026-2027 Proposed Budget reflects a balanced budget. Both revenues and expenditures are anticipated to increase compared to FY2025-2026 mid-year budget: Revenues - \$21,366,196 (+141.4%) and expenditures - \$21,147,533 (+137.9%), resulting in a “revenues less expenditures” balance of \$218,663.

Increases in revenues and expenditures are primarily due to new LACAHSAs funding for Renter Protection and Homelessness Prevention (RPHP) funding as well as the LACAHSAs funding dedicated to the new Housing Trust established on April 1, 2026, which flows through the SBCCOG budget.

The narrative below highlights overall budget changes with explanations for significant variances (+/-10%).

## Revenue

The following are explanations of the revenue changes with the corresponding account codes and descriptions of the revenue categories:

- 4090: Interest Income – **Increased** by \$10,000 to conservatively align with actual interest income received in current and prior year.
- 4195: City Staff Refreshment Reimbursements – **Decreased** by \$207 to \$0. Procedure changed and there is no need for outside agency staff to reimburse SBCCOG for the cost of refreshments at IWG meetings since attendees bring their own refreshments.
- 4600: Homeless: Street to Housing – **Decreased** by \$35,000 as this program has ended.
- 4605: Homeless: LACAHSAs (Measure A) – **Increased** by \$2,456,355 as FY2026-27 is a full year of LACAHSAs funding, compared to the current year being a partial year of funding.
- 4606: Homeless LSF (Measure A) - **Increased** by \$1,344,022 due to a delayed start to contracts in FY2025-26; funding is being carried into the new fiscal year.
- **New:** Housing Trust SBCCOG Contracted – **Increased** by \$779,328 to capture first year of SBCCOG expenses supporting the Housing Trust administration including staffing costs and other administrative and overhead expenses necessary to support Housing Trust functions.
- **New:** Housing Trust JPA (Pass Through) - **Increased** by \$7,154,798 to capture the first year of Housing Trust revenue less the administrative costs captured under the new Housing Trust SBCCOG Contract.
- 4513: SoCalGas – Energy – **Decreased** by \$55,783 to capture the remainder of the contract which will end in 2027.
- 4546: Metro Express Lane – **Increased** by \$13,500 due to new increased contract amount.
- 4571: Measure R Transit/Transfer – **Increased** by \$1,000 due to a slight increase in the anticipated workload and billable hours.
- 4611: Measure M MSP – **Increased** by \$8,000 as a result of increased program management tasks and new policy development related work.
- 4572: Measure M LTN – **Increased** by \$254,031 due to increased funding for an intersection safety analysis task.

- 4595: REN Cool Roofs Feasibility & Identification Analysis – **Decreased** by \$102,531 due to completion of the project.
- 4582: LA County Decarbonization Direct Install – **Increased** by \$62,500 due to increased workload for program implementation.
- 4612: South Bay Fiber Network (SBFN)/Broadband – **Increased** by \$77,412 for the Beach Cities Health District work to connect to a new building.
- 4012: SCAG REAP 2.0 – Housing Trust – **Decreased** by \$198,792 as this program has ended.
- 4013: SCAG REAP 2.0 – Commercial Redevelopment – **Decreased** by \$309,959 as this program has ended.
- 4014: METRO REAP 2.0 – **Decreased** by \$285,302 to represent remaining amount as this program will be completed by the end of FY2026-27.
- 4526: Rolling Hills Organic Waste – **Decreased** by \$44,762 to represent remaining amount as this program will be completed by the end of FY2026-27.
- 4576: Outreach for Lomita LTN – **Increased** by \$5,396 to represent a full year. Prior year was a partial year.
- 4577: SBWIB Expanding Flexible Apprenticeship in CA – **Decreased** by \$50,000 as this funding was a limited-term contract in FY2026-27.
- **New:** Safe Streets 4 All (SS4A) - **Increased** by \$70,000 to represent the first year of this new program and estimated revenue in FY2026-27.
- **New:** Biodiversity - **Increased** by \$50,000 to represent the first year of this new program and estimated revenue in FY2026-27. Full funding is 1,600,000 for a three-year period and includes city project reimbursement.

## Expenditure

The following are explanations of the expenditure changes with the corresponding account codes and descriptions of the expenditure categories:

Salaries and benefits **increased** by \$628,166 (28.7%) to account for staffing needs and projected cost escalations. In addition, two project coordinator positions were added to support the LACAHSA Housing Trust and LACAHSA Renter Prevention program, as well as one Senior Project Manager position to support the transportation programs (this work was previously done by a consultant). A few positions that were adjusted to align with new proposed salary ranges. All costs associated with these changes are offset by additional revenues.

For increased transparency and tracking, 6210: Contractual Services has been broken down into three accounts: 6210: Contractual Services-Programs, 6310: Contractual Services-Homeless, and 6410: Contractual Services-COG General.

6210: Contractual Services, Programs – overall **decrease** of \$330,961 (31.2%)

- American Dark Fiber (Broadband/Measure M Fiber) – **Increased** by \$86,750 for the Beach Cities Health District work to connect to a new building.

- CivicSpark (Public Health Institute) – **Increased** by \$11,146 due to program cost increases.
- Alternative Energy Systems Consulting (Cool Roofs Study) – **Decreased** by \$93,262 as project has been completed.
- Economics & Pails (Organic Waste Consultant) – **Decreased** by \$7,000 as contract work on this project has ended.
- Jon Rodman (GIS Services) – **Increased** by \$8,500 to reflect the anticipated need for the fiscal year.
- Metro REAP 2.0 (Mobility Hubs) – **Increased** by \$33,699 to complete work for this project.
- Studio One Eleven (SCAG REAP 2.0 – Commercial Redevelopment) – **Decreased** by \$255,000 as this program has ended.
- Civic Home (SCAG REAP 2.0 – Housing Trust)– **Decreased** by \$108,679 as this program has ended.
- Shannon Heffernan (Planning Principal at Dudek) – **Decreased** by \$96,000 as the contract ended.
- SoCal Ren Training - **Decreased** by \$2,000 to reflect actual costs as mid-year budget was an estimate.
- Toole Design (Caltrans Carson to the Sea Gap Study) – **Decreased** by \$45,115 to reflect work to be done in FY2026-27.
- New Measure M LTN Consultant – **Added** for \$130,000 for new work associated with this program.
- New Safe Streets 4 All (SS4A) Consultant added at \$10,000 to reflect anticipated consulting work in FY2026-27.

6410: Contractual Services, COG General – overall **decrease** of \$34,935 (12.8%)

- CPS (HR Consulting) – **Decreased** by \$35,730 due to completion of one-time classification and compensation study.
- Eide Bailly (Accounting Services) – **Decreased** by \$6,300 to reflect anticipated work for supplemental accounting assistance in FY2026-27.
- Vincent Rios (Graphic Design) **Increase** by \$1,580 to reflect updated rates.

6310: Contractual Services, Homeless – overall **increase** of \$2,336,196 (61.3%)

- Eide Bailly (Finance Analyst Services) – **Decreased** by \$29,600 as new fulltime SBCCOG staff person has absorbed the majority of this work.
- Homeless Services Contractors – **Increased** by \$2,345,796 for full year of LACAHSAs implementation.
- New LACAHSAs Annual Audit **added** for \$20,000.

6222: City Reimbursements (Homeless Services) – **Increased** by \$1,853,552 due to new LACAHSAs funding received as well as LSF Measure A funds reallocated from contract services.

6223: Client Aid – **Decreased** by \$778,847 due to anticipated need for FY2026-27.

New: Housing Trust JPA **added** at \$7,154,798 to capture the revenue passed through to the Housing Trust JPA from LACAHSAs.

Supplies & Services – overall **increase** of \$11,415 (2.08%)

- 6204: Dues to Outside Organizations – **Increased** by \$2,500 to fund increases for outside organizations’ dues.
- 6224: Special Events General Assembly – **Increased** by \$8,000 to capture increased costs of food.
- 6208: Newsletter – **Decreased** by \$6,170 as costs for graphic design previously charged here have been moved to 6410: Contractual Services, COG General.
- 6209: Audit Fees – **Increased** by \$16,538 to capture increased audit costs as established in current contract with the Pun Group.
- 6214: Telephone – **Increased** by \$3,030 to capture increased lines for new additional staff.

- 6215: IT Services/Maintenance – **Decreased** by \$6,890 as certain expenses were moved to 6216: Software/Hardware where they are more properly aligned.
  - 6216: Software/Hardware – **Increased** by \$48,494 as certain expenses were moved from 6215: IT Services/Maintenance and software costs associated with the LCAHSA program were added.
  - 6217: Liability Insurance – **Increased** by \$5,625 to capture three-year liability insurance policy and business owner insurance.
- 6221: Moving Expenses – **Decreased** by \$111,466 as prior year funding was a one-time need.

### **Restricted Reserve Commitment**

The current restricted reserve commitment is **\$651,001**, which is based on three months of estimated FY2025–26 operational expenses.